

STRATEGIC PLANNING ANALYSIS (SPA 2) Breakout Session 2 – Group Directions

- 1. Individually identify club's greatest asset (What is best about you club) and greatest liability (What is your club's greatest challenge)
- 2. Share your assets and liabilities with group members.
- 3. As a group choose one issue identified by members
- 4. Categorize issue as financial; membership; service; publicity; foundation.
- 5. Describe where you are with that issue right now
- 6. Determine where you would like to be in one year; three years
- 7. Using the Strategic Planning Worksheet (SPA-3) make an action plan that lays out how you will get there.

Take 15 minutes to work through the process.